

**Behavioural Finance Working Group Conference Programme**

**Monday 13 June – Tuesday 14 June 2016**

**Venue**

School of Business and Management, Queen Mary University of London Mile End Road  
London, E1 4NS

**Keynote Speaker**

Hersh Shefrin, Santa Clara University

**Special Issue**

European Journal of Finance

**Best Paper Awards**

Best Qualitative Paper Award: Qualitative Research in Financial Markets  
Best Quantitative Paper Award: European Journal of Finance

**PhD Student Sponsorships**

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**Organisers**

Gulnur Muradoglu, Queen Mary University of London  
Kim Kaivanto, University of Lancaster

## Monday 13 June

Registration (Ground Floor Foyer)

8.30-9.30

Session 1

9.30-11.00

**Session 1A: Investor Behaviour 1**  
**Room 3.23**

**Chair: Anthony Bellafatto**

**Perceived skepticism or perceived management competence: How do investors react to financial jargons?**

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**Speaker:** Ozlem Arikan, University of Warwick

**Co-author(s):** Ling Harris, University of South Carolina

**Discussant:** Anthony Bellafatto

**How does language similarity impact foreign investing in a multilingual country? The case of Belgium**

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**Speaker:** Anthony Bellafatto, Université catholique de Louvain

**Discussant:** Caterina Lucarelli

**Financial disclosure, risk perception and investment choice: Evidence from Italian investors' behaviour**

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**Speakers:** ● Caterina Lucarelli, Università Politecnica Marche ● N Linciano, Commissione Nazionale per le Società e la Borsa (CONSOB)

**Co-author(s):** ● Monica Gentile, CONSOB ● P Soccorso, CONSOB

**Discussant:** Ozlem Arikan

**Session 1B: Fund Management**  
**Room 3.26**

**Chair: Richard Fairchild**

**Do hedge funds add value?**

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**Speaker:** Mario Cerrato, University of Glasgow

**Co-author(s):** ● John Crosby, University of Glasgow ● Gurdip Bakshi, University of Maryland

**Discussant:** Richard Fairchild

**A theory of hedge fund contracting and performance**

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**Speaker:** Richard Fairchild, University of Bath

**Discussant:** Guillaume Schoenenberger

**Daily herding behavior in the fund family**

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**Speaker:** Guillaume Schoenenberger, EM Strasbourg Business School

**Co-author(s):** Marie-Hélène Broihanne, EM Strasbourg Business School

**Discussant:** Mario Cerrato

**Session 1C: Risk Preferences**  
**Room 3.40**

**Chair: Jiayi Balasuria**

**Which measures predict risk taking in a multi-stage controlled decision process?**

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**Speaker:** Kremena Bachmann, Universität Zürich

**Co-author(s):** ● Thorsten Hens, Universität Zürich ● Remo Stössel, Universität Zürich

**Discussant:** Thoma Volker

**The ratio bias vs construal level theory revisited in different risk domains**

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**Speaker:** Thoma Volker, University of East London

**Discussant:** Stefan Zeisberger

**What is risk? Understanding how investors perceive risk in return distribution**

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**Speaker:** Stefan Zeisberger, Stony Brook University

**Co-author(s):** Laura Azoni, Universität Zürich

**Discussant:** Kremena Bachmann

Coffee Break (Third Floor Foyer)

11.00-11.30

Session 2

11.30-13.00

Session 2A: Financial Advice  
Room 3.23

Chair: Jo Silvester

**In the eye of the advisor?  
Attributional bias and gender  
differences in investment  
judgements for wealthy clients**

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**Speakers:** Ylva Baekstrom, City University London • Jo Silvester, City University London  
**Co-author(s):** Rachel Pownall, Maastricht University and Tilburg University  
**Discussant:** Zhuoqiong Chen

**Persistent bias in advice-giving**

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**Speaker:** Zhuoqiong Chen, London School of Economics  
**Co-author(s):** Tobias Gesche, Universität Zürich  
**Discussant:** John A Turner

**Analyzing the quality of financial  
advice: Do conflicted advisers tell  
half-truths?**

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**Speaker:** John A Turner, Pension Policy Center  
**Co-author(s):** Sally Shen, Capital University of Economics and Business  
**Discussant:** Ylva Baekstrom

Session 2B: Financial Advice  
Room 3.26

Chair: Darren Duxbury

**Stock returns and investor  
sentiment: An empirical study of  
the French stock market**

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**Speaker:** Halima Baghdad, University of Paris 1 Panthéon Sorbonne  
**Discussant:** Abul Shamsuddin

**Investor sentiment and price-  
earnings multiple in G7 stock  
markets**

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**Speaker:** Abul Shamsuddin, The University of Newcastle, Australia  
**Co-author(s):** Md Lutfur Rahman, The University of Newcastle, Australia  
**Discussant:** Wenzhao Wang

**Investor sentiment and stock  
returns: Evidence from global  
studies**

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**Speaker:** Wenzhao Wang, Newcastle University  
**Co-author(s):** • Darren Duxbury, Newcastle University • Chen Su, Newcastle University  
**Discussant:** Halima Baghdad

Session 2C: Stylised Facts  
Room 3.40

Chair: Ranko Jelic

**Time varying illiquidity of  
European corporate bonds**

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**Speaker:** Ranko Jelic, University of Sussex  
**Co-author(s):** Wolfgang Aussenegg, Technische Universität Wien • XiaoHua Chen, Bank of England • Dietmar Maringer, Universität Basel  
**Discussant:** Qingwei Wang

**It's Monday, again!**

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**Speaker:** Qingwei Wang, Cardiff University  
**Co-author(s):** • Iftekhar Hasan, Fordham University • Ru Xie, Bangor University  
**Discussant:** Vasileios Kallinterakis

**Intraday herding on a cross-  
border exchange**

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**Speaker:** Vasileios Kallinterakis, University of Liverpool  
**Co-author(s):** • Panagiotis Andrikopoulos, Coventry University • Mário Pedro Leite de Almeida Ferreira, Universidade Católica Portuguesa • Thanos Verousis, University of Bath  
**Discussant:** Ranko Jelic

Lunch (Ground Floor Foyer)

13.00-14.00

Session 3

14.00-15.30

**Session 3A: Contagion and Volatility**  
Room 3.23

**Chair: Darren Duxbury**

**On perceptions of financial volatility in price sequences**

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**Speaker:** Darren Duxbury, Newcastle University  
**Co-author(s):** Barbara Summers, University of Leeds  
**Discussant:** Deeya Sewraj

**Real economy contagion**

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**Speaker:** Deeya Sewraj, Newcastle University  
**Discussant:** Darren Duxbury

**Session 3B: Household Behaviour**  
Room 3.26

**Chair: Katya Kartashova**

**Life-cycle and behavioural traits in household debt possession patterns - lessons from latent transition models**

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**Speaker:** Piotr Białowolski, Università degli Studi di Torino  
**Discussant:** Florian Wendelspiess Chávez Juárez

**The credit behavior of households - a behavioral approach**

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**Speaker:** Florian Wendelspiess Chávez Juárez, Centro de Investigación y Docencia Económicas (CIDE)  
**Discussant:** Katya Kartashova

**Household mortgage choice with dual-rate VRMs and short-term FRMs**

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**Speaker:** Katya Kartashova, Bank of Canada  
**Discussant:** Piotr Białowolski

**Session 3C: Other Markets**  
Room 3.40

**Chair: Alasdair Brown**

**Saliency and the disposition effect: Evidence from the introduction of 'cash-outs' in betting markets**

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**Speaker:** Alasdair Brown, University of East Anglia  
**Co-author(s):** Fuyu Yang, University of East Anglia  
**Discussant:** Maurizio Fiaschetti

**Compulsive gamblers: The frequency and timing of trades by UK DC plan participants**

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**Speaker:** Maurizio Fiaschetti, SOAS  
**Co-author(s):** ● Gordon Clark, University of Oxford ● Peter Tufano, University of Oxford ● Michael Viehs, University of Oxford  
**Discussant:** Giacomo Nocera

**Experience and brokerage in asset markets: Evidence from art auctions**

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**Speaker:** Giacomo Nocera, Audencia Business School  
**Co-author(s):** ● Brunella Bruno, Università Bocconi ● Emilia Garcia-Appendini, University of St Gallen  
**Discussant:** Alasdair Brown

Coffee Break (Third Floor Foyer)

15.30-16.00

Session 4

16.00-17.30

**Session 4A: Corporate Behavioural Finance**

**Chair: Bonnie Buchanan**

**Room 3.23**

**Uncertainty and firm dividend policy: A natural experiment**

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**Speaker:** Bonnie Buchanan, Seattle University  
**Co-author(s):** • Xuying (Cathy) Cao, Seattle University • Eva Liljebloom, Hanken School of Economics • Susan Wehrich, Seattle University  
**Discussant:** Danial Hemmings

**Reconciling market timing and corporate lifecycle explanations of seasoned equity issues: Is mispricing really random?**

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**Speaker:** Danial Hemmings, Bangor University  
**Co-author(s):** • Lynn Hodgkinson, Bangor University • Qingwei Wang, Cardiff University  
**Discussant:** Lynn Hodgkinson

**Good news, bad news and simultaneous disclosure**

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**Speakers:** • Lynn Hodgkinson, Bangor University • Dan Zhu, Bangor University  
**Co-author(s):** Qingwei Wang, Cardiff University  
**Discussant:** Bonnie Buchanan

**Session 4B: Financial Literacy and Unemployment**

**Chair: Sebastian Schneider**

**Room 3.26**

**Financial literacy and bank runs: An experimental analysis**

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**Speaker:** Vittorio LaroCCA, ESSEC Business School  
**Co-author(s):** • Eloisa Campioni, Università degli Studi di Roma Tor Vergata • Loredana Mirra, Università degli Studi di Roma Tor Vergata • Luca Panaccione, Università degli Studi di Roma Tor Vergata  
**Discussant:** Antonia Grohmann

**Decomposing the gender gap in financial literacy: Evidence from Rwanda**

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**Speaker:** Antonia Grohmann, DIW Berlin  
**Co-author(s):** Annekathrin Schoofs, RWI Essen  
**Discussant:** Sebastian Schneider

**Unemployment, precautionary savings, and loss aversion: An empirical test**

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**Speaker:** Sebastian Schneider, Universität Göttingen  
**Co-author(s):** • Sonia Triviño, Universität Göttingen • Marcela Ibañez, Universität Göttingen  
**Discussant:** Vittorio LaroCCA

**Session 4C: Momentum and Anchoring****Chair: Mustafa Disli****Room 3.40****Price anchoring in the US stock market****Are momentum strategies feasible in intraday-trading? Empirical results from the German stock market****An exploration of momentum-sorted cross section return in Chinese stock market**[Download PDF](#)[Download PDF](#)[Download PDF](#)

**Speaker:** Mustafa Disli, Universiteit Ghent  
**Co-author(s):** • Koen Inghelbrecht, Universiteit Ghent  
• Koen Schoors, Universiteit Ghent  
• Hannes Stieperaere, Universiteit Ghent  
**Discussant:** Tim Herberger

**Speaker:** Tim Herberger, Universität Bamberg  
**Co-author(s):** • Matthias Horn, Universität Bamberg  
• Andreas Oehler, Universität Bamberg  
**Discussant:** Yuqian Zhao

**Speaker:** Yuqian Zhao, University of Birmingham  
**Co-author(s):** • Ruanmin Cao, CITIC Securities Co., Ltd  
• Zhenya Liu, Renmin University of China  
**Discussant:** Mustafa Disli

**Keynote Speech (David Seizer Lecture Theatre)**  
**Hersh Shefrin, Santa Clara University**

**17.30-18.30**

**Dinner (Mucci's Restaurant)**

**18.30-20.30**

## Tuesday 14 June

Registration (Ground Floor Foyer)

8.30-9.30

Session 5

9.30-11.00

### Session 5A: Portfolio Selection Room 3.23

Chair: Warren Bailey

**Piety, politics and portfolio selection**

**Updating beliefs under ambiguity in a portfolio choice experiment**

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**Speaker:** Warren Bailey, Cornell University  
**Co-author(s):** ● Orhan Erdem, Istanbul Bilgi Üniversitesi ● Cagri Onuk, Cornell University  
● Yildiray Yildirim, Baruch College  
**Discussant:** Konstantinos Georgalos

**Speaker:** Konstantinos Georgalos, Lancaster University  
**Discussant:** Warren Bailey

### Session 5B: Experimental Finance Room 3.26

Chair: Florian Wedlich

**Different insurance schemes as incentives for technology adoption: Experimental evidence from maize farmers in Mexico**

**Investors' personality influences investment decisions: Experimental evidence on extraversion and neuroticism**

**Optimal timing of exercising a financial option contract under an experimental framework**

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**Speaker:** Hanna Freudenreich, Universität Göttingen  
**Co-author(s):** Oliver Mußhoff, Universität Göttingen  
**Discussant:** Andreas Oehler

**Speakers:** ● Andreas Oehler, Universität Bamberg ● Florian Wedlich, Universität Bamberg  
**Co-author(s):** ● Stefan Wendt, Reykjavik University ● Matthias Horn, Universität Bamberg  
**Discussant:** Konstantina Mari

**Speaker:** Konstantina Mari, University of York  
**Co-author(s):** John Hey, University of York  
**Discussant:** Hanna Freudenreich

### Session 5C: Experimental Finance Room 3.40

Chair: Chris Godfrey

**The negative credit risk-return puzzle: A behavioural story**

**All's well that ends well? On the importance of how returns are achieved**

**Fluency and stock returns**

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**Speaker:** Chris Godfrey, University of Reading  
**Co-author(s):** Chris Brooks, University of Reading  
**Discussant:** Daniel Grosshans

**Speaker:** Daniel Grosshans, Universität of Zürich  
**Co-author(s):** Stefan Zeisberger, Stony Brook University  
**Discussant:** Maurizio Montone

**Speaker:** Maurizio Montone, Erasmus Universiteit Rotterdam  
**Co-author(s):** ● Martijn van den Assem, Vrije Universiteit Amsterdam ● Remco Zwinkels, Erasmus Universiteit Rotterdam  
**Discussant:** Chris Godfrey

Coffee Break (Third Floor Foyer)

11.00-11.30

**Session 6A: Investor Behaviour 2**  
**Room 3.23**

Chair: Daphne Sobolev

**Investors have feelings too****Beyond information: Disclosure, distracted attention, and investor behaviour****Ethics of high frequency trading: Insider information**[Download PDF](#)[Download PDF](#)[Download PDF](#)

**Speaker:** Maximilian Hoyer, Universiteit van Amsterdam  
**Co-author(s):** Frans van Winden, Universiteit van Amsterdam  
**Discussant:** André Schmelzer

**Speaker:** André Schmelzer, Max Planck Institute for Research on Collective Goods  
**Co-author(s):** Adrian Hillenbrand, Universität Bonn  
**Discussant:** Daphne Sobolev

**Speaker:** Daphne Sobolev, UCL  
**Discussant:** Maximilian Hoyer

**Session 6B: Mergers and Acquisitions**  
**Room 3.26**

Chair: Evangelos Vagenas

**The impact of corporate cultural distance on mergers and acquisitions****Financial advisor centrality on mergers and acquisitions****Media deterrence and illegal insider trading prior to merger announcements**[Download PDF](#)[Download PDF](#)[Download PDF](#)

**Speaker:** Zhenyi Huang, University of Reading  
**Co-author(s):** ● George Alexandridis, University of Reading ● Andreas G. F. Hoepner, University of Reading ● Ioannis Oikonomou, University of Reading  
**Discussant:** Evangelos Vagenas-Nanos

**Speaker:** Evangelos Vagenas-Nanos, University of Glasgow  
**Co-author(s):** ● Amna Noor Chaudhry, University of Glasgow ● Alexandros Kontonikas, University of Glasgow  
**Discussant:** Betty Wu

**Speaker:** Betty Wu, University of Glasgow  
**Co-author(s):** ● Jo Danbolt, University of Edinburgh ● Antonios Siganos, University of Glasgow ● Mark Aleksanyan, University of Glasgow  
**Discussant:** Zhenyi Huang

**Session 6C: Stylised Facts**  
**Room 3.40**

Chair: Richard Taffler

**How risk simulations improve long-term investment decisions****Fund manager active share, overconfidence and investment performance****Asset pricing with habit-forming, heterogeneous-beliefs agents**[Download PDF](#)[Download PDF](#)[Download PDF](#)

**Speaker:** Meike Bradbury, University of Zurich  
**Co-author(s):** ● Thorsten Hens, Norwegian School of Economics ● Stefan Zeisberger, Stony Brook University  
**Discussant:** Liang Jin

**Speaker:** Liang Jin, University of Warwick  
**Co-author(s):** ● Arman Eshraghi, University of Edinburgh ● Richard Taffler, University of Warwick ● Amit Goyal, Université de Lausanne  
**Discussant:** Kim Kaivanto

**Speaker:** Kim Kaivanto, Lancaster University  
**Co-author(s):** Peng Zhang, Lancaster University  
**Discussant:** Meike Bradbury



Lunch (Ground Floor Foyer) 13.00-14.00

Session 7 (David Seizer Lecture Theatre)  
Practitioner's Session 14.00-15.30

Practitioner's Talk 14.00-14.30

Peter Andres, FCA Chief Economist

Panel 14.30-15.30

Applications of behavioural finance in developing solutions and technology to help people make better financial decisions

**Speakers:**  
Pete Brooks, Barclays  
Pete Trainor, Nexus  
Paul Adams, FCA

**Chair:** Gregg Davies

Session 8 16.00-17.30

Session 8A: Expert Behaviour Room 3.23 Chair: Richard Taffler

**Fund manager skill: Does selling matter more than buying?**

**Does personality drive price bubbles?**

**Behavioral biases in number processing: The case of analysts' target prices**

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**Speaker:** Richard Taffler, University of Warwick  
**Co-author(s):** Liang Jin, University of Warwick  
**Discussant:** Andreas Oehler

**Speakers:** ● Andreas Oehler, Universität Bamberg ● Florian Wedlich, Universität Bamberg  
**Co-author(s):** ● Stefan Wendt, Reykjavik University ● Matthias Horn, Universität Bamberg  
**Discussant:** Tristan Roger

**Speaker:** Tristan Roger, Université Paris-Dauphine  
**Co-author(s):** ● Patrick Roger, EM Strasbourg Business School ● Alain Schatt, Université de Lausanne  
**Discussant:** Richard Taffler

Session 8B: Banks Analysts and Entrepreneurs Room 3.26 Chair: Fred van Raaij

**Banking system trust, bank trust and bank loyalty**

**Analyst recommendation and implied CDS returns**

**Entrepreneurial overconfidence and illusion of control: The effect on companies' under-insurance**

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**Speaker:** Fred van Raaij, Tilburg University  
**Co-author(s):** Pauline van Esterik-Plasmeijer, independent researcher  
**Discussant:** Ghulam Sorwar

**Speaker:** Ghulam Sorwar, University of Salford  
**Co-author(s):** ● John Pereira, Kingston University ● Mohamed Nurullah, Kingston University  
**Discussant:** Enrico Cervellati

**Speaker:** Enrico Cervellati, Università di Bologna  
**Co-author(s):** ● Francesco Corea, Università di Bologna ● Paolo Zanghieri, Università di Bologna  
**Discussant:** Fred van Raaij

Dinner (Mucci's Restaurant) 18.00-20.00

